

MB Check-Up 2006 Results Released

The findings of the Institute's fifth annual *MB Check-Up*, an economic analysis of Manitoba as place to live, work and invest compared against the other western provinces, Ontario and the national average, were released this October. A copy of the 16 page summary document is included with this mailing of *Folio*.

"We want *MB Check-Up* to be used as a tool to stimulate discussion and encourage leadership, helping everyone to focus on the key points where change can have the greatest impact to improve Manitoba's prosperity," said Gary Hannaford, CEO of the Institute.

In addition to reporting on 15 key economic indicators, the 2006 edition of *MB Check-Up* takes a detailed look at three of them - personal disposable income, job creation, and labour productivity - evaluating how Manitoba's performance shapes our economic outlook.

"In addition to releasing this information to the media, we also shared it with the three provincial political parties, the Manitoba Chambers of Commerce, the Winnipeg Chamber, and the Manitoba Business Council," Hannaford said. "All Manitobans,

including government, business, educators, law enforcement and the general public, have a role to play in finding solutions to the challenges facing our province. There are no simple solutions," he added.

The *MB Check-Up* report findings were released over a period of three weeks. The Live section was released October 13, followed by the Work section on October 20, and Invest on October 27.

This year's edition of *MB Check-Up* received coverage in the Winnipeg Free Press, Winnipeg Sun, and a number of weekly newspapers. The study's results were also featured in numerous television and radio news stories.

Manitoba Business Magazine will once again be enclosing a copy of the report with their November issue, meaning that the report will reach another 40,000 individuals in business.

Copies of the report will be sent to all firms, free-of-charge, for distribution to clients or to have in your office reception area. Additional copies will be available upon request. The final printed report is also available on the ICAM site at www.icam.mb.ca under Publications.



**Interested in the
MB Check-Up Results?**

**Attend Our *MB Check-Up* PD
Luncheon on November 30!**

Gary Hannaford, FCA, CEO of the Institute, presents the results of *MB Check-Up*, considers what is happening in the province now and explores economic trends and what they indicate for Manitoba's future.

See the registration form included with this mailing of *Folio* or look under "Coming Events" on the Institute's website at www.icam.mb.ca.

Members' Opportunity for Comment on Proposed New Practical Experience Requirements

Member consultation on proposed changes to CA practical experience requirements is now underway. You can receive a copy of the Council of Senior Executives Education Task Force's consultation draft, *CA Practical Experience Requirements 2007*, by contacting Michelle at the Institute office at (204) 942-8248 or icam@icam.mb.ca.

See story on page 2.

Member Consultation on Proposed New Practical Experience Requirements is Underway

Members of the Manitoba Institute can receive a copy of the Council of Senior Executives Education Task Force's consultation draft, *CA Practical Experience Requirements 2007*, by contacting Michelle at the Institute office at (204) 942-8248 or icam@icam.mb.ca.

A consultation draft version of the supporting document, *Answers to Frequently Asked Questions, with Examples and Illustrations*, is also available.

This companion document provides numerous examples of how CA firms of all sizes, as well as carefully selected corporate and government organizations, can put in place a CA Training Program, approved by the Manitoba Institute, that will enable them to enhance their competitive position by recruiting and training qualified university students to become Chartered Accountants.

The changes in the profession's practical experience requirements focus on expanding training opportunities while maintaining the profession's high qualification standards.

They will allow CA firms to create training positions in taxation, business advisory services, and other areas in addition to audit and assurance. They will also allow carefully selected corporations and government departments to be recognized as CA Training Offices.

All CA firms in Manitoba currently recognized as Approved Training Offices will become CA Training Offices under the new requirements.

All members are encouraged to review and provide input on these important draft documents. You may find of particular interest:

- **The supervisory structure and work environment**, which is intended to ensure that all CA students are appropriately supervised at all times, and have sufficient exposure to established CAs who model the ethics, objectivity and

skepticism so essential for all Chartered Accountants.

- **Qualifying practical experience** which is intended to ensure that CA students are exposed to the breadth and depth of CA competencies expected of an entry-level CA.
- **Mandatory tracking of competency development** by all CA students, through a new profession-supplied tool which will replace the current voluntary CA Competency Achievement Log. The new tool will be easy to use, and be subject to review by the employer.
- **Reporting requirements**, including the proposed sign-off process requiring CA Training Office sign-off on the term of practical experience, the development of the required range of CA competencies, and the suitability of the CA student for admission to membership in the Manitoba Institute. These requirements are consistent with the sign-off practices of other Canadian professions as well as other international CA accounting bodies.
- **The transition guidelines**, which allow for all CA firms which are currently recognized as Approved Training Offices (including for this purpose the Office of the Auditor General of Canada and of the Auditor General of Manitoba) to become CA Training Offices, and for the recognition of experience acquired before September 1, 2007 under prescribed conditions.

A short brochure, *Expanding Experience Criteria for CA Qualification*, outlines the key proposed changes as described above and can be found on

the Institute's website at www.icam.mb.ca.

Gary Hannaford, CEO of the Institute, and Jeffrey Morton, President & Chair of the Institute, will present the highlights of the proposed changes at our Town Hall meetings across the province. They will be happy to respond to any questions or concerns you may have.

Schedules for Town Halls are being finalized as this edition of *Folio* is going to print. The Institute will send an email notice to all members (for whom we have valid email addresses) when the dates are finalized and the dates of the meetings will also be posted on the Institute's website at www.icam.mb.ca. Similar Town Halls will be held by all Provincial Institutes/Ordre across Canada.

You may also submit questions and comments to Gary Hannaford at ghannaford@icam.mb.ca or call (204) 942-8248, ext. 201.

Following the consultation period, the Council of Senior Executives' Education Task Force will finalize the proposed new standards and bylaw changes.

The bylaw changes will be presented for ratification at our annual meeting on June 14, 2007, after which it is proposed that the new requirements come into effect in most provinces across Canada and Bermuda on September 1, 2007. In Quebec, changes will likely take effect later because of the additional legislative changes required in that province.

The Institute will send an email bulletin when the dates of the Town Hall meetings are finalized. The dates will also be posted on the Institute's website at www.icam.mb.ca.

Update on Service Change at CRA Offices

Service delivery changes are continuing to take place in the Canada Revenue Agency (CRA).

In-person service enquiry counters in the tax services offices (TSO) have been replaced with self-serve Internet kiosks and telephones linked directly to call centers. Taxpayers who need a printout from their account can do so via the internet or the call centers.

As of July 2006, walk-in service has been replaced with appointment service where taxpayers and their authorized representatives book an appointment by calling 1-800-959-8281.

As of October 2006, CRA will no longer accept mail or other correspondence in-person at their TSO front counters. Receipts will no longer be issued for dropping off correspondence to the CRA. CRA is encouraging taxfilers to make use of electronic filing services, which automatically provide a confirmation number.

A complete explanation of the changes can be found on the CRA website at www.cra.gc.ca/contact/counters-e.html.

Spotlight on PD

Take a look at this selection of upcoming courses! See more and register on-line today at www.icam.mb.ca.

NEW: Breakfast Seminar Series - Use ONE Passport Day and Enjoy THREE Breakfast Seminars!

- **Playing the Short Game - Shorter Term Compensation for Small Business (Nov.16)**
Smart, tax-efficient compensation strategies for small business
- **Take Charge of Your Time and Priorities (Dec. 7)**
Practical tools to use to take charge of your time and priorities
- **Employment Standards Update and Whistleblowing Protections (Jan. 18)**
Common areas of interest, recent jurisprudence and amendments, and proposed future changes to the Employment Standards Code
Commonly misunderstood and overlooked sections of the Code
Growing area of whistleblowing protections

NEW: Life Insurance and Its Role in Financial Planning (Nov. 29)

Introduction to the use of life insurance as a financial vehicle to accomplish specific planning objectives

NEW: Tax for Controllers (Nov. 30)

Executive level review to help controllers stay current on a broad array of tax and related compliance issues

NEW: Quality Assurance Revisited (Dec. 8)

Review of the results of implementation of the Quality Assurance Standards

NEW: Enhancing Individual & Team Communication (Dec. 14)

Practical and interactive workshop addressing elements of effective communication and powerful strategies for leveraging communication to improve work and business relationships

Don't Forget About the Changes to the Audit Risk Model and the New Financial Instruments Standards Addressed in the Following Courses

- Accounting for Financial Instruments - Level 1
- Accounting for Financial Instruments - Level 2
- A - Z of a Risk Based Audit
- Audit Risk - An Overview
- Accounting, Auditing and Professional Practice Update

T3 Survey Results are In!

During the spring of this year, a concern was raised by members over the timeliness and accuracy of T3 slips.

This was not a new issue, but letters written to CRA in prior years by individual institutes have not resulted in discernable changes and the issue continues to snowball given the growth in instruments such as mutual fund and income trust vehicles that trigger T3s.

Several provincial institutes agreed to undertake a survey of CA firms preparing personal tax returns and if this issue was affecting CAs and their clients across the country, the CICA would coordinate a national approach to the appropriate organizations.

In the months following the conclusion of the 2005 personal tax return season, a short, two minute survey was sent to CA firms in the provinces of Manitoba, British Columbia, Alberta, Saskatchewan, Ontario, Quebec and Nova Scotia.

Responses were received from

almost 1,500 CA firms who cumulatively process over one million personal tax returns.

The survey confirmed the anecdotal information received - there is a problem with T3s.

58% of firms surveyed reported that over 20% of the T3s were received more than one week after the March 30 filing deadline in 2006.

When asked what the rate of T3 and amended T3 slips being received more than one week after the March 30 filing deadline, 58% of the firms indicated that more than 20% of the T3s were received late, with another

37% indicating they had received between 5 and 20% of the slips late - in total 95% of the firms indicating more than 5% of the T3s were received late.

In addition, 53% of the surveyed firms indicated that the late T3s resulted in a major problem due to amendments and corrections of returns already filed, and almost half indicated that the late T3's resulted in major difficulty meeting other tax deadlines.

Members in organizations that produce the T3s are faced with difficulties as well - there will not be a fast and easy solution to this problem.

The CICA will coordinate discussions with other organizations and the government to see if, as a profession, we can assist in trying to resolve this issue.

While a quick fix is unlikely, your input has provided a strong basis for these discussions. Thank you again for your participation and watch *Folio* for further developments on this matter.

Update on Municipal Financial Reporting

Moving Manitoba Municipalities Towards PSAB

- The Province of Manitoba and the Association of Manitoba Municipalities (AMM) are undertaking a joint project to support Manitoba municipalities outside the City of Winnipeg in the move to PSAB accounting and reporting standards. In recognition of this complex challenge facing municipalities, a Request for Proposal will be issued and before the end of November a consultant will be retained to develop a detailed implementation plan and timeline.
- A project manager will be appointed by the Province to support the plan delivery. An advisory committee comprised of representatives from stakeholder groups is being formed to provide advice and guidance on project implementation. Working groups will also be formed as necessary to examine individual issues.

Interested in Learning More about Public Sector Accounting? Attend Our PSAB Seminars on November 17!

PSAB - Local Government (November 17 - am) - this session will provide participants with an update on accounting for capital assets and government transfers.

PSAB Update (November 17 - pm) - this session will address government transfers, local government reporting, performance reporting, financial instruments, environmental liabilities, infrastructure deficit, foreign currency translation and accounting for trusts.

2006 Annual Golf Tournament

It was a great day for a round of golf for the 101 golfers who came out to the Breezy Bend Golf & Country Club for the Annual Members' Golf Tournament.

All participants swung their clubs in the "Hit a Ball for MS" event, raising \$505 for the Multiple Sclerosis Society.

Thanks to all of our sponsors for their generous donations. Thanks also to Robert Half Canada Inc. for sponsoring the Longest Drive event and BDO Dunwoody LLP sponsoring the Closest to the Pin event.

Prize winners:

- Low Gross Team - KPMG Trophy
Tom Bryk, Mark Gray, Ken MacKenzie, Barry Minish
- Low Net Team - Happy Gilmore Trophy
Doug Bailey, Rob MacDonald, John Pollard, Terry Speiss
- Low Gross Male - Jim Mundie Trophy
Mark Gray
- Low Gross Female - Deloitte & Touche Trophy
Angela Zarn

The Special Events included:

- Longest Drive (Male) - Ian Thompson
- Longest Drive (Female) - Shirley Sommer
- Closest to the Pin - Mel Verin, Angela Zarn

Congratulations also to Derrick Chornomydz, a guest playing in the tournament, on winning the "non CA" low gross score.



Angela Zarn, winner of the Women's Low Gross score and the Deloitte & Touche Trophy.



Mark Gray, winner of the Low Gross Men's score and the J. Mundie Trophy.



Low Net Team - winners of the Happy Gilmore Trophy (l to r) Doug Bailey, presenter Oren Gilmore, John Pollard. Missing are Rob MacDonald and Terry Speiss.



Winners of the KPMG Trophy for the Low Gross Team are: (l to r) Ken MacKenzie, Tom Bryk, Mark Gray, Barry Minish and presenter Gord Dowhan.

THANK YOU SPONSORS!

- Arctic Glacier Inc. - Doug Bailey
- BDO Dunwoody LLP - Eric Johnstone, Eric Stefanson
- Booke & Partners - Kelly Ukrainec, Don Desaulniers
- Cambrian Credit Union - Tom Bryk
- CanWest Global Communications Corp. - John Maguire
- Deloitte & Touche LLP - Kim Metcalfe
- Ducks Unlimited Canada - Allan Beaudry
- Dufresne Furniture & Appliances - Mike Linton
- Grant Thornton LLP - Rick Popel
- Great-West Life Assurance Co. - Charles Henaire
- KPMG LLP - Gord Dowhan
- New Directions - Marlene Kendall
- OnBusiness - Barry Minish
- Piston Ring Service - Jeff Morton
- PricewaterhouseCoopers LLP - Glen Dyrda
- Richlu Manufacturing - Ken Hunter
- Robert Half Canada Inc. - Susan Nemeč

Here and There With Members

(Unless otherwise noted, members are resident in Winnipeg.)

BAILEY, Douglas A. (1985) has been promoted to Chief Financial Officer with Arctic Glacier Inc.

BAZYLO, Kristen M. (2004) previously with Meyers Norris Penny LLP is now with Westjet in Calgary, AB.

BELLRINGER, Carol A. (1986; FCA 2006) formerly with the University of Manitoba is now the Provincial Auditor of Manitoba.

BULLION, Mark A. (2002) previously with Meyers Norris Penny LLP is now with Exchange Industrial Income Fund.

CARRIERE, Denise K. (2004) formerly with BCCA LLP has accepted the position of Accounting Operations Officer with the Canadian Grain Commission.

CONIGLIO, Damiano (1995) previously with MTS Communications is now Chief Financial Officer with Paterson Global Foods Inc.

DANTER, Jeffrey M. (2000) has left Butterfield Fund Services to accept a position with Northview Services in Grand Cayman, Cayman Islands.

DREGER, Brent J. (2003) formerly with Ernst & Young LLP is now Corporate Tax Consultant with Emera Inc. in Halifax, NS.

EDWARDS, Jeffrey A. (2006) recently became a Player Agent with First Star Sports Management.

GAIR, Ross J.K. (1996) previously with Pauwels Canada Inc. is now with The Great-West Life Assurance Company.

GOURLUCK, Lawrence S. (1987) has been appointed Chairman of the Audit and Risk Management Com-

mittee of Multicap Disability Services in Brisbane, Australia.

HAMILTON, Brian J. (1979) previously Executive Vice-President and Chief Financial Officer with CSI Wireless Inc. is now President and Chief Executive Officer of Corplan Advisors Inc. in Calgary, AB.

HARDY, Ryan D. (2006) previously with Deloitte & Touche LLP is now Senior Financial Analyst with Medicare Inc.

HUNTER, Scott D. (1998) has been promoted to Director, Investment Accounting, with The Great-West Life Assurance Company.

HYRA, Felicia A. (2001) formerly with Meyers Norris Penny LLP is now Chief Financial Officer with McMunn and Yates Building Supplies in Dauphin.

JANSSEN CABRAL, Bridget N. (2003) previously with The Great-West Life Assurance Company is now Director of Internal Audit with New Flyer Industries.

JASPERSON, Heather E. (1992) formerly with the University of Winnipeg Foundation is now Director of Finance with Manitoba Cardiac Institute (Reh-fit) Inc.

JONES, Matthew M. (1973; FCA 1998) is now Senior Vice-President and Chief Financial Officer with Intergraphics Decal Ltd.

KIVISILD, A. Krista (2001) previously with CanWest Global Communications Corp. has accepted the position of Manager with Sunera Business Consultants.

KLOEPFER, Catherine J. (1987; FCA 2004) formerly with KPMG LLP is now Senior Vice-President, Adminis-

tration, and Chief Financial Officer with Winnipeg Airports Authority Inc.

KRAMER, Ottmar (1986) has accepted the position of Manager, Budget and Planning, with Manitoba Public Insurance.

KURY, Heather L. (2001) recently transferred to Dublin, Ireland, with The Great-West Life Assurance Company where she is Head of Information Services, Financial Management, Europe.

LAGASSE, Yves H. (2002) previously with Frostiak & Leslie is now Senior Accountant with BDO Dunwoody LLP.

LEWIS, Rachel L. (2003) is now Financial Research Analyst with Hudbay Minerals Inc.

MCMAHON, Keith W. (1990) has been promoted to President and Chief Executive Officer with Arctic Glacier Inc.

PANNU, Sabrina (2005) formerly with KPMG LLP is now with Allen Moore & Company LLP in Calgary, AB.

PITCAIRN, John R. (1959) has been elected a member of the Board of Directors, Marin Symphony, San Rafael, California.

TRAVALE, Meaghan I.F. (2002) has transferred from the Brandon office of Meyers Norris Penny LLP to Edmonton, AB.

WILSON, Nancy L. (2005) previously with Scarrow & Donald LLP is now with Meyers Norris Penny LLP in Dauphin.

ZAPLITNY, Christopher J. (1998) was promoted to Director, Segregated Funds Financial Services, with The Great-West Life Assurance Company.

Firm Changes

R.J. Marshall (2004) was approved to change his practice of public accounting, **Ryan J. Marshall, Chartered Accountant**, from part-time to full-time.

K.M. Sharpe (1999) merged his Minnedosa public accounting practice, **Ken Sharpe, Chartered Accountant**, with **Sensus Partnership of Chartered Accountants**. The practice will operate under the name of the latter firm on a part-time basis.

The part-time practice of **H.L. Clarke, Chartered Accountant**, and full-time practices of **Arthur H. Hawkins, Chartered Accountant**, and **Lunam & Ahmad, Chartered Accountants**, were deregistered.

NOTICE OF TERMINATIONS

In accordance with Bylaw 333 the following members of the Institute, namely:

Terence Micheal BIAS
Patricia Ann BRIGHT
Donald Quinton HURST
Randall Keith NICHOLLS

were terminated from membership status in the Institute by reason of non-payment of membership fees and/or failure to file CPD compliance report. Their names have been removed from the Register of The Institute of Chartered Accountants of Manitoba.

ERRATUM

In Issue No. 142 of Folio, it was reported that Marc Simard had been promoted to Director, Finance Control and Integration, with Manitoba Hydro. This entry should have read as follows:

SIMARD, Marc (2002) has been appointed as Director, Finance Control and Integration, with Canada Post in Ottawa, ON.

NEWS of MEMBERS

Welcome to New Members

■ Admitted by Affiliation

Victoria Eleanor BRADBURY
(AB 2002)

Brian Donald MACRAE
(NS 1980, AB 1984, ON 1992,
BC 1994)

■ Admitted by Examination

Jagdeep S. BRAR
Kevin S. BUCKNER
Joel John Llewelyn MATTHEWS

Resigned Not in Good Standing

Members who resign not in good standing have failed to comply with the requirement to return membership certificates.

Robert Gordon GLENNY
Member 2004
(Residing in Montreal, PQ)

Brian Ray JOHNSTON
Member 1982
(Residing in Winnipeg)

Garry Hubert LAVALLEE
Member 1979
(Residing in Winnipeg)

In Memoriam

We record with regret the passing of:

Barry Gordon LEITHEAD
(Member 1981)
Passed Away September 4, 2006

Robert Ellison MCMEEKIN
(Member 1952)
Passed Away September 30, 2006

Donald Albert TOMLIN
(Member 1948; FCA 1963)
Passed Away September 27, 2006



Popular CICA Resources

CICA offers a variety of resources on their website at www.cica.ca, including the following:

- *Report on Industry Newsletter* - a complimentary bi-monthly newsletter that features topics of interest for members in industry
- *CA Research Plus* - exclusively for Chartered Accountants, it provides online access to a complete business library
- *CICA Implementation Support Gateway* - a new web-based resource that identifies various resources to aid members in implementing new and complex standards. Currently posted are resources for financial instruments and the new audit risk standards
- *Privacy Resources* - educates businesses and members on the benefits of good privacy practices
- *Knotia* (www.knotia.ca) - integrates a broad range of knowledge, services, and tools within an easy-to-use navigational framework, specifically designed for accounting, financial, legal, and tax professionals
- *FYI accounting standards newsletter* - issued monthly. The special year-end edition summarized pronouncements of the Accounting Standards Board (AcSB) and Emerging Issues Committee (EIC) that should be considered in financial statement preparation
- *Accounting Standards Board Forum* - a series of web-based audio presentations that discuss topical issues regarding Canadian accounting standards

Accounting and Auditing Standards

Update from Accounting Standards Board

During the summer, the Accounting Standards Board (AcSB) issued its second bulletin, this time to update stakeholders on GAAP for private companies.

The Board is continuing with its research on users and needs with acknowledgement of concerns of standards overload.

No decision has been made yet as to which path private company GAAP will follow, so stay tuned and we will keep you posted.

In September, the AcSB issued its

third bulletin, with news on the move to implement International Financial Reporting Standards (IFRS) for public companies.

This bulletin briefly describes the Board's timetable for implementation and public companies are encouraged to develop a similar timetable for themselves so as to meet their obligations. The advice is to start planning now, not leave it until the last moment!

Visit AcSB's website at www.acsbcanada.org to read both bulletins.

Deadline for New Specifications for Canadian Cheques Extended

The Canadian Payments Association (CPA) has extended its deadline for all Canadian cheques to conform with the new specifications as outlined in CPA Standard 006, Part A to June 30, 2007.

Under the new specifications, all cheques used by customers of financial institutions operating in Canada will require some changes. An overview of the changes made to the cheque specifications is available on the CPA website at www.cdnpay.ca.

Telephone Numbers & E-mail Addresses for Institute Staff

Chief Executive Officer

Gary Hannaford, FCA Direct line: 924-4410 email: ghannaford@icam.mb.ca

Practice Advisor & Director of Members' Services

Kathy Zaplitny, CA Direct line: 924-4411 email: kzaplitny@icam.mb.ca

Registrar & Director of Standards Enforcement

Shirley Sommer, CA Direct line: 924-4414 email: ssommer@icam.mb.ca

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Dianne Laidler, CMA Direct line: 924-4412 email: dlaidler@icam.mb.ca

Manager of Communications

Tanya Beck Direct line: 924-4416 email: tbeck@icam.mb.ca

Secretary

Darlene Kochanski Direct line: 924-4415 email: dkochanski@icam.mb.ca

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Assistant Registrar & Accounting Assistant

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Receptionist

Michelle Chartrand Direct line: 942-8248 email: mchartrand@icam.mb.ca

Coming Events

UFE Results Release

Friday, November 24, 2006

MB Check-Up Luncheon

Radisson Hotel, The Terrace Room
Thursday, November 30, 2006
Noon

Annual Basketball Tournament

St. Boniface College
Saturday, January 27, 2007
9 a.m. - 4 p.m. (Approx.)

Convocation Dinner & Dance

The Fairmont
Saturday, February 3, 2007
Convocation Ceremony 1 p.m.
Reception 6 p.m.
Dinner 6:45 p.m.

Annual Curling Bonspiel

Grain Exchange Curling Club
Saturday, February 17, 2007
1 p.m. - 7:30 p.m. (Approx.)

D. Eric Mitchell Hockey Tournament

Dakota Community Centre
Saturday, April 14, 2007
9 a.m. - 6 p.m. (Approx.)

Annual Golf Tournament

Breezy Bend Country Club
Thursday, September 6, 2007
12:30 Shotgun Start



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